

Randall S. Wallace

(C) (618) 550-8541

Rswallace1982@gmail.com

CAREER OBJECTIVE:

Highly motivated individual with extensive experience in Corporate Transportation/Supply Chain activities. I have proven abilities in leadership, development, and implementation of freight cost reduction programs, establishing action plans for process improvement, and strategic approach to obtain company logistics objectives. I have excellent written and verbal communication skills and am skillful at corresponding with all levels of Facility and Corporate management. I am looking to serve in an active working environment utilizing the latest technology.

TECHNICAL SUMMARY:

- Project Management
- Implementation of Transportation Management Systems
- Develop and Implement Freight Cost Savings Initiatives
- Establish LTL Base Rate Fuel Surcharge and Discount Program
- Implement Intermodal Freight Savings program on Long Haul Lanes
- Establish freight payment system and report logistic functions
- Establish Carrier Score-card performance program

PROFESSIONAL EXPERIENCE:

AMSTED RAIL COMPANY, INC- Granite City, IL

2008-2015

Senior North American Transportation Manager

- Established corporate transportation department supporting 3 divisions and 9 plants with 22 million dollar in freight spend
- Initiated and standardized LTL, truck load, and freight brokering programs
- Provided rail strategy regarding rates, routes, and service resolutions
- Managed core carrier base of 120 carriers
- Conducted 3PL bid, awarded contract and spear headed the roll-out to the plants resulting in a 4 million dollar freight savings
- Establish KPI reports and cost savings initiatives
- Supervised one transportation analyst and one transportation clerk
- Utilize Mercurygate software in the Transportation Management System

SOLUTIA, INC – St. Louis, MO
Transportation Contract Manager

2005-2008

- Managed carrier contracts for four Solutia Divisions with a 30 million dollar freight spend
- Maintain the centralized Freight Rating Systems
- Developed and Implemented Freight Cost Savings initiatives for all plants

Managed carrier contracts for all Refrigerate Van, Dry Van, Intermodal, and Less-than-Truckload shipments for all four Solutia Divisions. Maintain the centralized Freight Rating Systems, develop and implement Freight Cost Savings initiatives for all plants that resulted in 800 thousand dollar freight savings.

SMURFIT-STONE CONTAINER CORPORATION – Alton, IL

1989-2005

Corporate Transportation Manager (1995 - 2005)

Performed Regional Transportation duties involving rail, truck, intermodal, LTL and Warehousing for all four divisions at Smurfit–Stone. Collaborated with Mill, Plant management, and transportation vendors to develop cost savings programs, improve process, communication, and resolve Logistics / Operations problems.

Conducted dedicated carrier bids in Container Division over 1 million dollars each in annual freight spend

- Developed common base rate program on LTL portion of the business – savings of 16% in freight spend.
- Participated in the Transportation Management System development process (GC3).
- Conducted Mill Teams projects to resolve Supply Chain issues across Divisional and Staff function lines.
- Conducted and implemented long haul RFP's – on a national and Regional basis resulting in a freight savings of \$1.1 million each year
- Developed back haul programs, cross dock arrangements to secure lower freight costs with a \$250 thousand savings result

Transportation Analyst (1989 - 1995)

- Provided general Transportation support activities for the Regional Transportation manager and facilities assigned in the Region. Liaison between plants shipping supervisors and Corporate Transportation projects and initiatives.
- Conducted Transportation and Warehouse cost reviews to convey savings opportunities for facilities
- Supported Mills and Plants with carrier rationalization, carrier approvals and Rail Routing Guides
- Maintained and Reported monthly Freight Costs Savings Reports to Corporate Divisions
- Established rail and truck rates for the Sales and Operating facilities

Paper Mill Shipping Supervisor (August – 1992)/ Temporary One Month Assignment

Scheduled production for two paper machines at the Alton, IL Mill. The temporary assignment was for broadening the Supply Chain background, exposure to production environment and Paper Industry experience.

- Developed daily production reports, warehouse inventory reports and daily transportation reports.
- Coordinated Outbound Truck Shipments & maintained Trailer Pool with carrier base.
- Conducted all rail activities with the Mill – order / released cars, managed demurrage, service issues
- Supervised warehouse and clamp truck drivers

Education:

Master of Arts – Business Management

Fontbonne University – St. Louis, Missouri

Bachelor of Science – Transportation Management

Mississippi State University – Starkville, Mississippi

Associates Degree – Forestry Technology

Northeast Mississippi Community College – Booneville, Mississippi